

Sperry Van Ness Advisors



Tom Rankin

Senior Advisor

Sperry Van Ness

Tom Rankin serves as a senior advisor for Sperry Van Ness, specializing in the sale of industrial and retail property in Springfield and Southwest Missouri. With 18 years of commercial real estate experience, Rankin has secured over 500 transactions, closing 40 in 2005.

Prior to joining Sperry Van Ness, Rankin served as the managing member of Rankin Company, LLC, which he founded in 1990 and focused on the sale of industrial, retail, office and land property. He also developed the North Creek Business Park, a 100-acre distribution and office warehouse development in Northeast Springfield. Additionally, he developed several industrial built-to-suit projects including a 49,000 SF facility for ChemCentral, a 60,000 SF facility for American Tire Distributor, an 80,000 SF facility for PrimeSource Building Products; as well as a 42,000 SF facility for Frito-Lay in Joplin, Missouri.

Among his accomplishments are being recognized with the “40 Under 40” award in 2000 by the “Springfield Business Journal”, for outstanding community and professional services; the “Big Brother of the Year” award in 1994 given by the Big Brothers/Big Sisters; and being awarded the Distinguished Alumni Award in 2001 from Missouri State University’s Catholic Campus Ministries.

As an active commercial real estate Advisor, Rankin’s professional memberships include: the Certified Commercial Investment Member Institute; the Springfield Board of Realtors; the Missouri Association of Realtors; National Association of Realtors; and the National Association of Industrial and Office Professionals.

Rankin earned a Bachelor of Science in finance and minor in real estate from Missouri State University.